# **SPRING** SPECIAL!



Call by June 30, 2022



#### **TOP NOTCH**

Heating, Cooling and Electrical Keeping you comfortable since 1974

23754 West 82nd Terrace Lenexa, Kansas 66227 (913) 535-8039 www.topnotch-kc.com

> PAID PERMIT NO. 1908 KANSAS CITY, MO



#### **TOP NOTCH PROBLEM SOLVERS!!!**

#### Mark Hill: One-Call-Tech for All Your Air and Water Solutions

When Top Notch purchased American Home Services last fall, we gained expert technician Mark Hill. This Navy veteran began his HVAC training in 2010, also learning the plumbing and water treatment trades. Mark is the one tech able to service everything from air comfort products to water treatment systems all in one call.

"I'm blessed to join a company with a great reputation in this industry and community," stated Mark. "I've never seen a business treat customers and staff like family the way Top Notch does." The favorite part of Mark's job is educating customers so they know how to spend their money wisely.

For example, last month Mark set aside an entire day for an HVAC service call in Raymore. The customer had a unit over 30 years old. "I explained the value of upgrading to a new replacement system and presented a variety of options so she wouldn't be taken advantage of in the future should she decide to get multiple bids."

Mark also saved an Olathe family future discomfort and expense offering to test their water for culprits

that might be causing their major skin irritation issues. "This family was spending hundreds of thousands of dollars on skin treatments and lotions but nothing was helping with eczema and other problems," explained Mark. "By installing a carbon water filtration system and a water softener, they now love how their skin looks and feels, and they no longer have to spend money on expensive skin care products."



Recently married, Mark moved to Kansas City two years ago to be closer to his family. He enjoys nature, outdoor activities such as fishing and hiking, and NFL football.



# **COOL IDEAS HOT TOPICS**

### **Keeping You Comfortable Since 1974**

913-535-8039

topnotch-kc.com

- No overtime
   No voicemail
   24/7 service
  - Employee background checks
- Angie's List Super Service Award Winner for 15 Years

#### **What's Inside**

- NEW VIP Plans!
- Congrats Rescue K-911
- Water Treatment **Benefits**
- Tankless Water **Heaters**
- Coupons
- Mark Hill: Top **Notch Problem** Solver

### Do You Know What's in Your Water? **New Solutions Improve Household Water Quality**

The water crisis in Flint, Michigan taught us that no matter where our drinking water comes from it has the potential to pick up harmful bacteria, air pollutants, disease-causing contaminants, metals from plumbing, and so much more. It is absolutely vital to look at our water resources to ensure we are consuming and using safe and healthy water.

According to the Environmental Working Group (EWG), a consumer advocacy group for water safety, the EPA has not set a new tap water standard in almost 20 years, and some standards are more than 40 years old. Getting a legal limits passing grade from the federal government does not mean our water meets the latest health guidelines. To check levels of contaminants like arsenic, chlorine, acids and nitrates in your specific area, visit www.ewg. org/tapwater.

Top Notch now offers FREE in-home water tests so you know what is coming into your home and going into your bodies. Depending on your particular results, we represent industry-leading, American-made water treatment products that provide a safer, healthier, more comfortable solution

than what your local water services department may be providing.

Throughout this newsletter, you'll discover the benefits of full water treatment systems, purifiers and softeners to keep your water clean while saving money.

Serving Johnson County for



### **Family Owned & Operated**

24 Hour Service 7 Days a Week Never a charge

over 40 years! topnotch-kc.com for overtime!



# TOP NOTCH VIP MAINTENANCE PLANS

BENEFITS	SILVER	GOLD	PLATINUM	WATER TREATMENT	WATER TREATMENT +SILVER
AC preventative maintenance check	✓	<b>~</b>	<b>~</b>		<b>✓</b>
Furnace preventative maintenance check	<b>~</b>	<b>~</b>	<b>✓</b>		<b>~</b>
Water treatment preventative maintenance check				<b>*</b>	<b>~</b>
Discount on service calls, parts & labor	15%	20%	25%	15%	15%
Priority response	<b>✓</b>	<b>*</b>	<b>✓</b>	<b>✓</b>	<b>✓</b>
Price per month	\$20.75	\$25.25	\$32.33	\$12.00	\$30.00

All prices are based on one system. Call for multi-system and yearly prices.

## QUARTERLY CHARITY SAVES LIVES ONE PAW AT A TIME

Congratulations to Rescue K-911 who received the most votes in this quarter's giving back program. As a result of nominations and votes, Top Notch was able to generously donate to this non-profit, no kill, and all-volunteer-run animal rescue service in the Midwest.

Rescue K-911's primary focus is ensuring that animals in our area have a safe place to land; a place where they receive all necessary medical care, reassurance and socialization from foster families, and the promise of a loving forever home. Without a current rescue facility, K-911 relies on the kindness and generosity of animal lovers who donate funds/items, and who open their hearts and homes to help take care of our furry-friends that desperately need a family to call their own. Learn more about its mission at www.k911foundation.com.

You can help us choose our next quarter's charity by contacting our office or following us on social media. Share with your circle so that we can help



more community causes near and dear to your heart. For more information on our giving back programs, visit www. topnotchheatingandair.com/ giving-back/.

## SAY BYE-BYE TO INDOOR HUMIDITY

Daily activities such as cooking, cleaning and showering can add as much as 25 pounds of moisture to your home's air. That's a lot of extra hot and sticky!

Too much humidity inside your home will damage wood, create a musty smell, and encourage allergens like mold, mildew and dust mites to thrive. An Aprilaire whole home dehumidifier from Top Notch helps control humidity levels throughout your house for optimal comfort. Installed in your HVAC system, whole home dehumidifiers provide cool benefits:

- Less moisture reduces strain on your A/C so it works more efficiently.
- Low maintenance with no water... simply change the filter once a year.
- Automatically removes the right amount of moisture evenly in every room.
- Unobtrusive and operates quietly behind the scenes once installed, unlike portable units.

Aprilaire dehumidifiers are made in the U.S. and backed by a 5-year warranty. Note our coupon on Page 3!

### GO TANKLESS AND NEVER WAIT ON HOT WATER AGAIN

Tired of running out of hot water before the family finishes showering? Tankless water heaters heat up water as it's needed. They bring up water to the ideal temperature in seconds and provide hot water indefinitely. Here are more reasons to consider a tankless water heater:

- Smaller and more compact than a tank water heater.
- Tankless water heaters don't waste energy because they only heat on demand.
- Although tankless cost slightly more up front, tankless water heaters can reduce energy costs by 60% over the long term.
- With less wear and tear on the heater and less corrosion, tankless water heaters last longer with very little maintenance.

When it's time to replace your old water heater, consider the modern technology, efficiencies and convenience of a tankless water heater from Top Notch!



# BENEFIT FROM OUR WATER TREATMENT PROGRAM

In addition to bringing clean water into your home, Top Notch's water treatment services provide environmentally-friendly solutions that reduce the need for bottled water and overall water usage. Better water also helps water-using appliances last longer which saves you on replacement costs. Here's a look at our 3 water treatment options in more detail.

#### Whole Home Water Filtration System

Installed at the source where water enters your home, this carbon filtration system filters out minerals, metals, volatile organic compounds (VOCs), chlorine and other sediments that cause unpleasant flavors, odors, staining and corrosion. You'll get great tasting, healthy drinking and cooking water, and cleaner water for showers, laundry and more. Extremely beneficial especially if using well water.

#### **Water Purification System**

Also known as a reverse-osmosis system, water purifiers are usually installed underneath the kitchen sink or basement below to improve water for drinking, cooking and cleaning. Our advanced solution uses a proprietary,



FREE Water Analysis

**Expires 6-30-22** 

\$200 OFF

Any Model Dehumidifier Expires 6-30-22

Special Price on Tankless Water Heater

\$4,994

**Expires 6-30-22** 

multi-stage process to capture and eliminate impurities for clear, fresh, great tasting water.

#### Water Softener System

Hard minerals in your water hinder the cleaning capabilities of detergents and soaps. With a water softener system, you'll see an improvement in laundry and dishes out of the washer, and less scale buildup in tubs, showers and other appliances. With hard minerals removed, your skin and hair will be healthier by maintaining better moisture levels leaving them smoother and softer!

Top Notch is proud to carry products tested and certified by the Water Quality Association and NSF International for contaminant-reduction capabilities. Our water treatment systems are also backed by a Limited Lifetime Warranty. Let us test your water and help you find solutions to improve your quality of life today!!!!